

Innovations Academy Board Agenda: August 8, 2019 @ 12:00 noon

Public call in number 605-313-4802* Access code 151642

*Members of the public need not state their names when entering the conference call. Call-in number is provided as a convenience to the public.

Meeting location(s)

Innovations Academy 10380 Spring Canyon Road San Diego, CA 92131	5519 McMillan Street Oakland, CA 94618	
12121 Scripps Summit Dr., Suite 400 San Diego, CA 92131		10333 Avenida Magnifica San Diego CA 92131

*Members of the public need not state their names when entering the conference call. Call-in number is provided as a convenience to the public.

Board Attendance

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Others in Attendance

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Agenda

Topic	Minutes
➤ Call to order / roll call	Time / Date Board in Attendance: 1. Other Present: 1.
➤ Approval of current agenda	Vote to approve current agenda - 1st motion - 2nd motion- Vote: Approved by:
➤	
○ Bus Purchase Discussion and Approval (Christine)	Discussion and Action Item- Vote: ➤
○ Board Meeting Dates for 2019-20 school year ✓	Discussion Item: ➤
➤ Next board meeting	
○ Confirm date of next meeting	
○ Identify agenda items for next	➤

meeting	
Meeting adjourned	

The foregoing minutes were approved by the Board of Directors of Innovations Academy on _____.

Secretary

Please contact Innovations Academy Board @ Board@InnovationsAcademy.org if you require special assistance or a listening device to attend the Board Meeting. Requests must be made 48 hours in advance.

1. TELECONFERENCE MEETINGS. Members of the Board of Directors may participate in teleconference meetings so long as all of the following requirements in the Brown Act are complied with:

- At a minimum, a quorum of the members of the Board of Directors shall participate in the teleconference meeting from locations within the boundaries of the State of California;
- All votes taken during a teleconference meeting shall be by roll call;
- If the Board of Directors elects to use teleconferencing, it shall post agendas at all teleconference locations with each teleconference location being identified in the notice and agenda of the meeting;
- All locations where a member of the Board of Directors constituting the quorum participates in a meeting via teleconference must be fully accessible to members of the public and shall be listed on the agenda;
- Members of the public must be able to hear what is said during the meeting and shall be provided with an opportunity to address the Board of Directors directly at each teleconference location; and
- The agenda shall indicate that members of the public attending a meeting conducted via teleconference need not give their name when entering the conference call.
- The Brown Act prohibits requiring members of the public, to provide their names as a condition of attendance at the meeting; however, those wishing to speak may be required to identify themselves.

Innovations Academy Bus Purchase Request to Board

My proposal is to purchase a bus with a 70 student capacity minimum with storage underneath that is newer than a 2010. Currently, Innovations Academy owns two 2006 buses that seat 50 students each, with no additional storage. They were purchased from Horizon Christian School. The buses are 2006 Freightliner school buses. The reason I feel we need this change:

Cost for Regeneration

In 2010, California environmental laws changed the allowance for exhaust coming from buses. Our 2006 model buses were retrofitted with a regeneration system that would allow them to be compliant in California. When the new exhaust screens have collected a certain amount of emissions, a light goes on and we are required to “regenerate” them by plugging them into a high voltage plug. The previous owners and many districts have a high voltage plug installed in their lot. We do not have this plug at our site. In order to regenerate them, we must take them somewhere. The only ones we have found that will do this are Velocity Truck Centers in Mira Mesa. The cost to us has been: XXXXXX We have had to regenerate the buses more frequently than expected.

Size

Each IA classroom has approximately 21-25 students. It was anticipated that a 50 seater bus would typically accommodate all students in one grade level (2 classrooms of students). We quickly discovered that only small students fit 50 to a bus. Otherwise the seats are not big enough for students in grades 4 and above. Additionally, if students are to use the bus for an overnight, there is no storage room on our current bus.

Options:

- 1) Purchase the used bus. Risk: if the engine turns out to be not so good.
- 2) Purchase a new bus. See below
- 3) Lease a new bus
- 4) Keep what we have now and wait.

My goal this summer was to find a better bus. I have been looking but have only found one bus that matches our needs. It is a 76 seater, 2016 school bus (see specs attached) with underneath storage. It is fully California compliant and costs \$\$87,900. It was in a fleet that had been leased to Palmdale School District. I have been told by two people that the engine of this bus has had issues they have heard about (Hector, the mechanic that does our 45 day inspections and who is also the mechanic at Bishops School and a salesperson at Creative Bus Sales). The bus has a 3 year warranty on the engine.

Another option is to lease a new bus. See attachments A final option is to purchase a new bus: see attachments Current Buses

Creative Bus Sales is marketing our current buses. They estimate they can sell them for \$20,000-\$25,000 each but I haven't had any move forward on that sale.



7/15/19

INNOVATIONS ACADEMY, CA
Christine Kuglen
(619)379-9275
christine@innovationsacademy.org

Dear Ms. Kuglen,

Thank you for your interest in a top quality bus for your school. I am confident that you will find this equipment to be a very good value with many years of reliable service. This bus is subject to prior sale.

The following is available for your review:

2016 ICRE 76 Passenger, Maxxforce DT, Air Brakes, 285 HP, Allison 3000 Automatic Transmission, 3PT Seat Belts, Rear Air Ride, 105 Gallon Fuel Tank, Acoustic Headliner, 78" Headroom, Steering Column Tilt/Telescoping, Cruise Control, (2) Roof Hatches, Push Out Windows, 12" Window Drops, Side E Door, Air Driver's Seat, White Roof, 5/8" Plywood Sub-Floor, Heaters, Exterior Heated Mirrors, Heaters; (Driver, Mid, Rear), F/R Tow Hooks, F/R Mud Flaps, Strobe Light, Vandal Lock, Stop Arm, Noise Suppression Switch, Pass-Thru Luggage Compartment, Radio AM/FM/CD WPA System, Hooded 8 Lamp Warning System, Tires 11R22.5, Remaining Engine Warranty, California Compliant, 29K Miles

FOB California.....\$87,900

Bus is "As Equipped" per description listed above.

Upon your decision to purchase the bus, we ask for a PO to secure your interest. If you have, any questions feel free to call me at 1-800-475-1439 ext.306, ext 311.

Sincerely,

Rayveen Waters/Ben Henshaw
National Bus Sales



Creative Bus Sales
14740 Ramona Avenue
Chino, CA 91710

Phone: 909.465.5528
Fax: 909.465.5529
www.creativebussales.com

Buyer's Order Contract

Date:	July 24, 2019	Unit #(s):	TBD
Customer Name:	Innovations Academy Charter School		
Contact:	Christine Kuglen	Phone:	619-379-9275
Address:	10380 Spring Canyon Road	Fax:	
City, State, Zip:	San Diego , CA 92131	E-Mail:	christine@innovationsacademy.org
Sys2K Entity #:		Salesperson:	Mauro Bologna
Ship To Address:	Attn: Christine Kuglen - Innovations Academy Charter School - 10380 Spring Canyon Road		
Ship To Address Cont'd:	San Diego , CA 92131		
Ship To Phone:	619-379-9275	Ship To Email:	christine@innovationsacademy.org
Finance Source:		Contact:	
Address:		Phone:	
City, State, Zip:		Fax:	
Description of Vehicle:	IC Bus model CE3402 76 passenger school bus with electronic stability control, air-disc brakes, rear air-ride suspension, exterior storage compartments, PSI 8.8L Gasoline engine with 270HP/545lbs-torque and Allison 2500 PTS Transmission.		
	Price includes Air Conditioning!		
	Gasoline engine is less expensive to maintain!		
Engine Type:	Gas		
VIN #:	TBD	FOB Terms:	Destination
Number of Passengers:	76	Wheelchair Positions:	None
Estimated Delivery Date:	60 Days	Payment Terms:	Net 30
		Unit Price	\$ 142,120.00
		Delivery	\$ -
Possession State:	CA	Incentive (Non-Taxable)	\$ -
		Rebates (Taxable)	\$ -
		Doc Prep Fee (Taxable)	\$ 80.00
		Base Selling Price	\$ 142,200.00
		ADA Amount (Non Taxable)	\$ -
		Total Taxable Amount	\$ 142,200.00
		Sales Tax	\$ 11,020.50
7.750%	CA - San Diego		\$ -
			\$ -
			\$ -
Notes:	Sales tax is calculated based on the state or country in which customer takes possession of vehicle. Sales tax will be charged to customers taking possession in AZ, CA, CO, FL, IN, NM, NV, OK, OR, SC, TX, WA, Canada, and Mexico.		
	All rebates and incentives will be signed over to Creative Bus Sales		
	California State Tire Fee of \$1.75 per tire applies to all new vehicle purchase or leases.		
		DMV Estimated Fees	\$ -
		DMV Electronic Filing Fee	\$ -
		Tire Fee	\$ 10.50
		Fees Sub-Total	\$ 10.50
		Total Price Per Unit	\$ 153,231.00
		Quantity	1
		Contract Total	\$ 153,231.00
		0.00	
		Customer Net Trade	\$ -
		Customer Deposit	\$ -
		Balance Due	\$ 153,231.00

Remit To: Creative Bus Sales, Inc. 14740 Ramona Ave, Chino CA 91710

Terms: The deposit if indicated above is due with this signed contract. The balance due indicated above is due before vehicle(s) will be released to the Customer. If the vehicle(s) is not accepted by the Customer, the vehicle will be available for sale to other customers. The vehicle(s) will not be titled to the Customer until the contract total indicated above plus any interest charges indicated herein are paid in full. There is no "cooling off" or other cancellation period for vehicle sales. Therefore, you cannot later cancel this contract without the agreement of the Dealership, or for legal cause. The tax and fees reflected on this agreement are based on the regulations applicable at the time of drafting this contract. The actual amounts due will be based on the regulations applicable at the time title for each vehicle transfer.

Buyer's Signature: _____

Creative Bus Sales: Mauro Bologna _____ 7/24/2019

CBS Signature: _____



7/25/2019

Lease Purchase Proposal

Creative Fleet Leasing is pleased to submit the following lease proposal for your consideration.

Lessee:	Innovations Academy Charter School
Equipment:	New IC CE3402 School Bus
Equipment Cost:	\$153,231.00
Down Payment:	\$0.00
Financed Balance:	\$153,231.00
Payment Frequency:	Monthly
Advance Payment:	1st & last payments

Option 1:

Term:	36 Months
Payment:	\$4,747.00

Option 2:

Term:	60 Months
Payment:	\$3,086.00

Location/Delivery:	It is anticipated this equipment will be located in San Diego, CA.
Guarantor(s):	May be required upon completion of credit review.
Mileage:	No mileage cap will be imposed on the units.
Costs and Expenses:	Lessee will be responsible for all costs and expenses incurred by Creative Fleet Leasing in connection with documentation and filing fees necessary to close this transaction.
Depreciation:	Depreciation is available for the account of the Lessee.
Interim Rent:	Interim Rent will be payable for the period between the Equipment acceptance date and the rent commencement date at a daily rate equal to Prime plus 1%.
End of Lease:	At the end of the Lease Purchase term, the Lessee will be required to purchase the equipment for \$1.00.
Net Lease:	This is a net lease whereby insurance, maintenance and taxes are the Lessee's responsibility. Manufacturer's guarantees and warranty will be passed on to the Lessee.
Insurance:	Insurance will be required in accordance with the final drafted lease documents.

Invoicing: A single invoice will be furnished on a monthly basis.

Required Credit Information: Completed Creative Fleet Leasing credit application. Additional information may be required pending the initial credit review.

Documentation: Upon receipt of Lessee's request to lease, and upon its acceptance of same, Lessor will prepare all necessary documentation. A \$350 documentation fee will be collected at closing.

This is a proposal only and is not a commitment for Creative Fleet Leasing to provide funds under the terms of this proposal. Any commitment to lease will be subject to Creative Fleet Leasing's credit review and approval.

Creative Fleet Leasing would like to thank you for your consideration and allowing us to make this proposal. If you have any questions or would like to discuss other financing options, please feel free to contact us at **888-590-8665**. If you would like to proceed with the final credit review process, please indicate by signing below and returning the completed document along with any additional credit information requested to Creative Fleet Leasing.

Sincerely,

Mike Stoller
Director of Finance
Creative Fleet Leasing
Creative Bus Sales, Inc.

Please proceed with obtaining credit approval in accordance with the terms listed above.

Innovations Academy Charter School

By: _____

Its: _____

CE SERIES



**IC BUS®
CE SERIES**





UPTIME, ON TIME, EVERY TIME

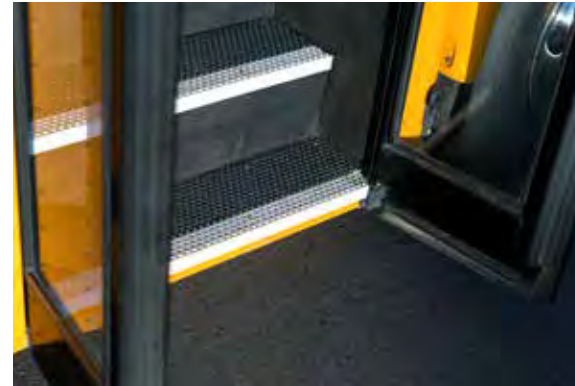
AT IC BUS, WE KNOW WHAT IT TAKES TO DRIVE FORWARD. WE ARE FOCUSED ON MAKING PRODUCTS THAT ARE BETTER AND DIFFERENT. INVESTING IN QUALITY, AND BUILDING A SCHOOL BUS THAT DRIVERS LOVE TO DRIVE.

Parents, teachers and school boards all depend on our buses to reach their destination with iron-clad predictability. Our success in doing so is the result of listening to our customers and providing solutions. It's a partnership built on trust and a deep respect for the heady mission of transporting the most precious cargo on earth.





ANSWERING THE BELL



At IC Bus, we're proud of our legacy of building the highest quality buses on the market. That's why we make sure that every part we engineer and every material we choose must stand up to the rigors of daily use. Because when the school bell rings, your buses need to be on the road, not the service bay.

QUALITY

- ▶ Millions of dollars invested into the Tulsa manufacturing facility to enhance precision assembly
- ▶ Standard 16-gauge steel body and all-steel rub rail construction provide increased strength
- ▶ Threaded steel body frame construction interlocks roof bows, drip rail and roof stringers into a simple single frame unit
- ▶ Redesigned the side window design based on feedback from the field. Window is now easier to close and incorporates advanced water management features
- ▶ Traditional hard-drive rivet construction is based on 120% of FMVSS design strength requirements

DURABILITY

- ▶ Wrap-around 12" rear bumper with through-the-bumper exhaust is bolted onto frame for added strength and easier repair
- ▶ All external electrical connectors are sealed and locked for longevity
- ▶ Rear and side emergency doors equipped with internal hidden hinges are not exposed to the elements, helping to prevent corrosion and freezing
- ▶ Naviflex stepwell improves corrosion resistance
- ▶ 13,500 - 21,000-lbs vari-rate spring capacity suspension (Rear Air Suspension available)

SERVICEABILITY

- ▶ Best-in-class engine accessibility to access components such as the EGR cooler, rocker arm cover, air compressor, fuel system, exhaust manifold and turbo
- ▶ Best-in-class location of the fuel and water separator, as well as the transmission fluid fill and drain access
- ▶ Exterior electrical control panel improves accessibility to the electrical system for troubleshooting and after-market installations
- ▶ Programmable oil change light gives fleets the ability to customize parameters, including number of miles/kilometers run, hours of operation or gallons of fuel
- ▶ LCD on-board diagnostic display reports fault codes for engine and chassis without the need for a reader
- ▶ 3-piece flat roped-in windshield and roped-in stationary glass for easier and more cost-effective glass replacement
- ▶ CE Series features headlights that can be replaced without tools
- ▶ Wide-opening, easy-tilt three-piece fiberglass hood provides excellent engine access for routine maintenance



SAFETY BEYOND REPROACH

IC Bus takes a comprehensive approach to the safety of our products. This approach has led us to develop innovative features that protect children, like the integrated front bumper crossing control gate, available Leave No Student Behind® system, steering-wheel-mounted door switches and the widest stepwell in the industry. In fact, the stepwell is positioned to be better aligned with the driver's field of view versus the competitors, which reduces neck strain and fatigue.

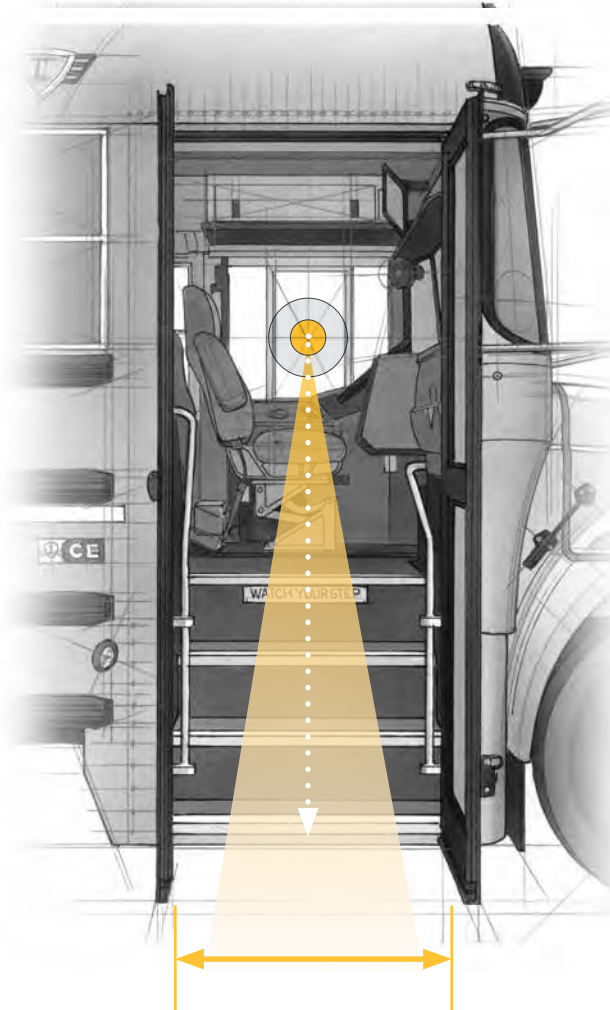
CE SERIES SAFETY FEATURES

- ▶ Best-in-class 36" stepwell is better aligned with the driver's field of view versus the competitors and does not taper toward the top for easier and safer loading and unloading
- ▶ Long grab handles extend close to the ground and are reachable by even the smallest passengers
- ▶ Interchangeable SafeGuard BTI Seating
- ▶ Integrated front bumper crossing control gate helps to ensure that students do not cross in front of the bus
- ▶ Available Leave No Student Behind® feature ensures drivers disable alarm at rear of bus before exiting, ensuring no student is overlooked
- ▶ Available automatic traction control helps the driver maintain control on slick roads
- ▶ Bendix® ESP® stability system may help mitigate rollovers and loss of control on a wide variety of road conditions. Full stability systems like this one deliver more performance than roll-only systems, thanks to additional sensors and braking capability.



Interchangeable SafeGuard BTI seating exclusively for IC Bus® vehicles is continually compliance tested to make sure it meets and exceeds all federal safety standards

WITH THE WIDEST STEPWELL IN THE INDUSTRY, THIS BEST-IN-CLASS DESIGN HAS A 35" OPENING AND FEATURES LONG GRAB HANDLES WHICH EXTEND CLOSE TO THE GROUND



35" OPENING ALIGNS WITH THE DRIVER'S FIELD OF VIEW

IC BUS FULL VIEW CAMERA TECHNOLOGY™ BY ROSCO

IC Bus is proud to offer the industry's first camera system designed specifically for school buses. Combined with the side mirrors, this advanced system will allow bus drivers to have a "full view" around the bus so they can concentrate on driving and keeping kids safe.

FULL VIEW CAMERA FEATURES

- ▶ Co-developed with Rosco, IC Bus designed the industry's first purpose-built camera for a school bus application
- ▶ Provides drivers views based on the situation at hand, such as backing up, opening the door, or a view to the side or front of the bus
- ▶ This purpose-built camera technology is designed to not overload the driver with too much information, but instead provide them with the right information at the right time
- ▶ Gives the driver a greater feeling of security and peace-of-mind with the combination of the full view camera technology and driver mirrors
- ▶ Provides accurate visibility to the areas that matter most around the bus



Front View

Side View



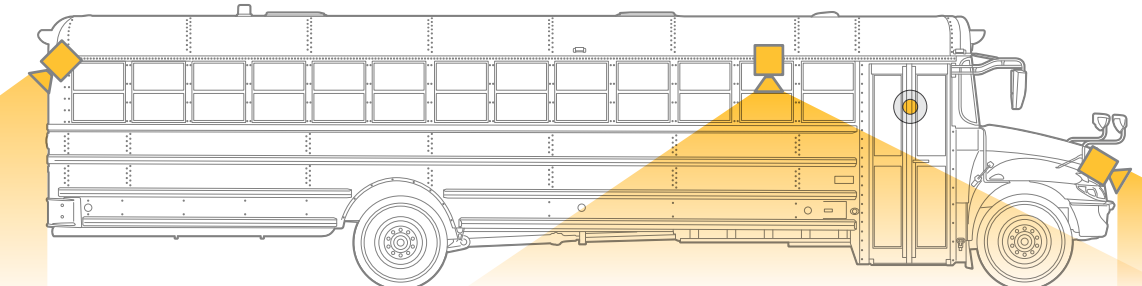
Rear View



The Full View Camera System displays the most appropriate view based on the situation at hand, including backing up, opening the door, or the view of the front, side or rear of the bus.

AUGMENTS EXISTING SAFETY FEATURES

AVOIDS INFORMATION OVERLOAD WITH A FOCUSED INTUITIVE APPROACH



Camera System locations



SETTING THE BAR

THE ONLY OEM TO MAKE ESC-CM STANDARD



IC Bus® is proud to be the first in the industry to offer Collision Mitigation (CM) technology and Electronic Stability Control (ESC) as standard equipment. In fact, the CE Series is available with the most powerful driver assistance system currently available for the commercial vehicle industry. The system integrates various sensors and brakes into a comprehensive safety suite to help drivers mitigate collisions, rollovers and loss-of-control situations — potentially resulting in lower repair costs and greater peace of mind.

BENEFITS OF ELECTRONIC STABILITY CONTROL

- ▶ Provides More Control on Slick Surfaces
 - ESC will automatically apply the appropriate brakes when loss of traction is detected
 - Acts in ways the driver cannot replicate using selective wheel brake control
 - May act before the driver realizes a situation exists
- ▶ Actively Helps the Driver Avoid or Recover from Rollover and/or Loss of Control Conditions
 - ESC will help correct the vehicle orientation by reducing speed and/or applying brake pressure to the appropriate wheels
- ▶ More Control
 - The system helps mitigate vehicle slides, skids, and loss of control through advanced monitoring of a variety of vehicle parameters and automatic and selective application of vehicle brakes



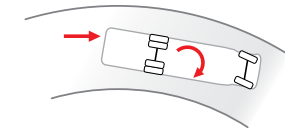
THE IMPORTANCE OF FULL STABILITY

ELECTRONIC STABILITY CONTROL (ESC)

ESC is a key component of this active safety system. Using sensors combined with the Anti-lock Braking System (ABS), ESC helps the driver maintain control during over-steer and under-steer situations on both wet and dry road surfaces reducing the chance of a roll-over. When the stability threshold reaches a critical level, the system can selectively apply vehicle brakes and even de-throttle the engine.

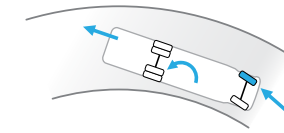
DRIVING SCENARIO:

The vehicle's speed around a curve has exceeded the ability of the tires to hold the vehicle orientation, causing the vehicle to slide and over-steer.



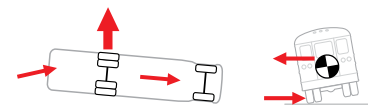
SYSTEM RESPONSE:

ESC helps to correct the vehicle orientation by reducing speed and, if required, the system quickly applies braking pressure to the appropriate wheels.



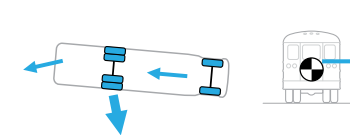
DRIVING SCENARIO:

A vehicle enters a curve too fast on high friction pavement. The wheels and the pavement create a "hinge" effect allowing the forces at the center of gravity to push the vehicle over.



SYSTEM RESPONSE:

ESC applies pressure to all brakes and reduces engine throttle to quickly reduce vehicle speed and help reduce the chance of a rollover.



The table below identifies the key features and components of the Electronic Stability Control system:

	FEATURE	WHY IT MATTERS
Sensor Technology	Wheel Speed Sensors	Allows the system to determine vehicle speed and monitor wheel lock-up to optimize braking
	Lateral Acceleration Sensor	Side or lateral forces are used to detect a roll situation
	Steering Angle Sensor	An early indicator of a potential critical maneuver. Helps the system to respond faster and more accurately
	Brake Pressure Sensors	Allows the system to accurately supplement the driver throughout the maneuver
	Yaw Rate Sensor	Allows the system to monitor the true orientation of the vehicle and compare it to the driver's intention
Performance Enhancement	Multi-level Sensing	Improves the reaction time and accuracy of the intervention
	Tuning	Improves the ability of the stability system to match the intervention of the situation
	All Axle Braking	Provides the best opportunity to reduce vehicle speed in the shortest time
	Individual Corner Braking	Provides the capability to control under- and over-steer situations



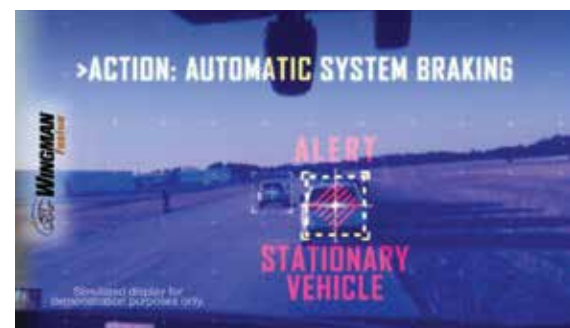
COLLISION MITIGATION FOR ALL

KEEPING AN EYE ON THE ROAD AHEAD

IC Bus is the only OEM to offer both active and passive collision mitigation features as standard equipment to help the driver maintain a safe travel experience. Passive safety provides alerts that may require the driver to take action. Active safety automatically takes action to help avoid or reduces the severity of a potential collision, such as de-throttling the engine and applying the brakes.

One of the most advanced active safety features included on the CE Series is enhanced Collision Mitigation. This system uses radar and an optional video camera to scan the forward path of the bus. If a slower moving or stopped vehicle is detected, the system is designed to reduce the severity and likelihood of a rear-end impact by applying the brakes.

This integration of various technologies creates a highly detailed data picture which can significantly reduce the chance of a false alert or activation.



The CE Series can use the radar and a camera to detect objects about 500 feet in front of the bus.

SYSTEM FEATURES

FEATURES	WHAT IT DOES...
Stationary Vehicle Braking	Provides alert and braking when system definitively identifies stationary car in lane
Stationary Object Alert	Helps reduce the likelihood of hitting a stationary object
Collision Mitigation	Helps reduce the frequency and severity of rear-end collisions
Adaptive Cruise Control	Helps driver maintain gap with forward vehicle
Following Distance Alerts	Helps reinforce a safer distance gap between host & forward vehicle
Overspeed Alert & Action	Warns driver when speeding
Lane Departure Warning	Alerts the driver to unintended lane change - helps drowsy drivers
Alert Prioritization	Provides most critical alert first helping mitigate driver distraction from multiple alerts occurring simultaneously
Impact Alerts	Helps warn the driver that a collision with a forward vehicle is possible

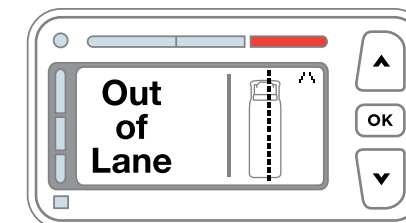
SUPPORTING SAFE DRIVING

FOLLOWING DISTANCE ALERTS

The radar can also be used to maintain a safe following distance when the Adaptive Cruise Control is engaged. Radar has many advantages including the ability to read objects through all weather conditions such as rain, snow, smoke and fog.

LANE DEPARTURE WARNING (available with camera)

The camera can detect if the bus unintentionally departs the lane without the turn signal activated and will sound an alarm and provide a visual alert. This is particularly valuable during driver distraction or drowsiness situations.

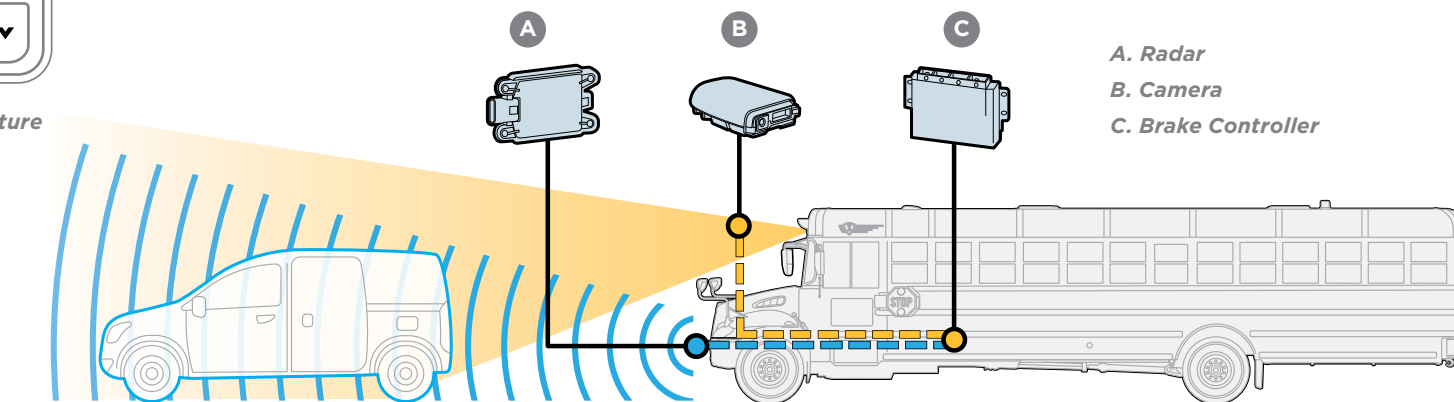


When an unintended lane departure is detected, an alert will sound.

SITUATIONAL EXAMPLES

SITUATION	POSSIBLE CAUSE	HOW ACTIVE SAFETY CAN HELP
Rear End Collisions	Distracted Driver	Can reduce the likelihood or severity of rear-end accidents
Overly Aggressive Drivers	Bus is too close to the forward vehicle	Following Distance Alert will beep when following too closely
Limited Sight in Poor Weather Conditions	Snow, rain, smog, smoke, fog, sleet	Radar can see through most bad weather to alert the driver if needed
Excessive Speed	Traveling above posted speed limit on highways	Optional camera can recognize posted speed limits and alert the driver at +5 mph. +10 mph alert and 1.0 second engine dethrottle will occur

The CE Series integrates radar, camera and the vehicle's brakes, to help provide enhanced safety for today's North American commercial vehicles.





DRIVERFIRST™

DESIGNED WITH DRIVERS IN MIND



1 Driver Seat Options

IC Bus offers a full range of driver seat options, from base to premium

2 Accessible Storage

Easy-to-reach storage compartment next to driver's seat helps the driver reduce clutter

3 Left Hand Switch Panel

Switch panel is located in front of the driver and allows the driver to maintain a forward-facing position ensuring safe operation

4 Standard Steering Wheel Controls (back lit)

Allows driver to keep their eyes on the road and hands on the wheel

5 Optimum Ergonomics

Cockpit accounts for the measurements of over 1,500 real school bus drivers to ensure optimal ergonomics and reduced driver fatigue

6 No Windshield Center Post

No center post to obstruct forward visibility

7 Widest Door in the Industry

The CE Series door is the largest among three major competitors for ease of loading and unloading

8 3-Piece Windshield

Absence of A-Pillar provides a clear view of the side mirrors

9 Ingress/Egress

Steps are consistently spaced and better aligned with the driver's field-of-view enhancing safety

MISSION STATEMENT

As a leader in the bus industry, IC Bus knows that uptime is about being on time, every time, every day - but we also know that won't happen without committed drivers.

That's why we're putting the ones behind the wheel at the center of all we do. It's a philosophy we call DriverFirst™ and it has led to significant improvements in safety, ergonomics and efficiency.

We're stepping forward and taking the lead in the industry – embracing technology and innovation to make drivers more safe and satisfied, so they stay committed to driving our future with us.

HELPING ALL STAKEHOLDERS IN THE INDUSTRY RECRUIT & RETAIN SCHOOL BUS DRIVERS





TAKE COMMAND

THE MOST IMPORTANT FACTOR IN EVERY SAFE JOURNEY, IS A TRAINED BUS DRIVER. DRIVING AS MANY AS 78 CHILDREN TO AND FROM SCHOOL TAKES A DEFT TOUCH AND A LOT OF CONCENTRATION.

The driver's cockpit of the CE Series has been carefully designed using the measurements of over 1,500 actual bus drivers to ensure maximum comfort, reducing driver fatigue.

EASY-REACH DESIGN

- ▶ Driver cockpit accounts for actual measurements of over 1,500 real school bus drivers to ensure optimum ergonomics and maximum comfort – reducing driver fatigue
- ▶ Electrically activated entrance door to increase driver control during loading and unloading with standard vandal lock on electric door
- ▶ 8 lamp and entrance door switches placed on the steering wheel allow the driver to keep his/her hands on the wheel during loading/unloading situations



COCKPIT DESIGNED BY USING MEASUREMENTS OF OVER 1,500 REAL BUS DRIVERS TO ENSURE COMFORT AND REDUCE FATIGUE

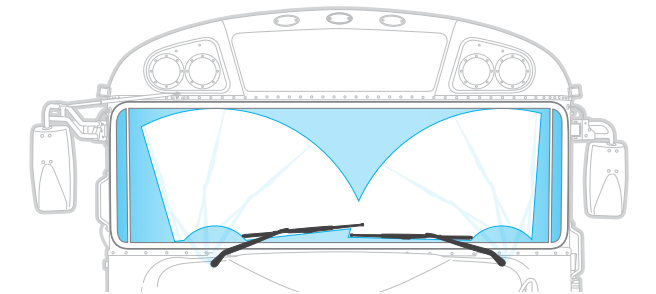
OVER 1,500 DRIVERS

VISIBILITY – A NO COMPROMISE APPROACH

Maintaining a high level of visibility of the road and pedestrians is one of the most important factors in bus design. The CE Series includes many features designed to enhance visibility and put the driver in a position to succeed.

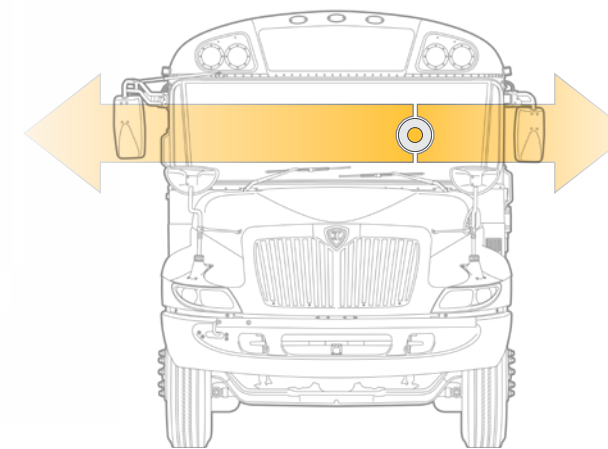
- ▶ Flat glass ensures no distortion in the corners
- ▶ Overlapping wiper pattern to ensure right hand mirror remains visible through cleared portion of windshield
- ▶ A greater percentage of the windshield is cleared than main competitors
- ▶ Unlike some competitive designs, the CE Series does not have an A-pillar that may interfere with the driver's view of the mirrors

The CE Series features a 3-piece windshield with individually replaceable sections to help avoid replacing an entire windshield in the event of damage. The windshield is also larger than the Bluebird, but not unnecessarily large like the Thomas design with much of the glass area extending above, and out of the driver's line of sight.



CE SERIES VISIBILITY

Windshield Design	3-piece
Windshield Area (sq. in.)	2,458.0
Wiper Coverage (sq. in.)	1,369.0
Wiper Efficiency (%)	56%
Side Glass (sq. in.)	1,144
Rear Glass (sq. in.)	696.0
Total Glass (sq. in.)	22,087.5



UNLIKE SOME COMPETITIVE DESIGNS, THE CE SERIES DOES NOT HAVE AN A PILLAR THAT MAY INTERFERE WITH THE DRIVER'S VIEW OF THE MIRRORS



STRENGTH YOU CAN DEPEND ON



AT IC BUS, WE'RE DRIVEN TO BUILD THE MOST RESILIENT, MOST RELIABLE BUSES IN THE INDUSTRY. THIS IS EVIDENCED BY OUR ENGINE OFFERINGS FROM REPUTABLE PARTNERS LIKE CUMMINS AND PSI, PLUS TRANSMISSIONS FROM EATON AND ALLISON.

We've also given the CE Series best-in-class engine access with easy-to-see fluid compartments — all to keep you headed down the road.



THE POWER OF CHOICE

Every bus driver knows that no two trips are the same. Having a reliable and powerful engine to get them through the day is one thing they should count on. CE Series offers three strong options: the PSI 8.8L Propane, the PSI 8.8L Gasoline and the Cummins® B6.7. No matter which engine suits your needs, you can be sure that rock-solid durability comes standard.



PROPANE TANK CAPACITIES:

**46-GALLON
68-GALLON
90-GALLON**



DIESEL

- ▶ Reliable and efficient Cummins® B6.7
- ▶ 200-260 hp and 520-660 lb.-ft.
- ▶ VGT Turbocharger increases fuel economy and braking horsepower



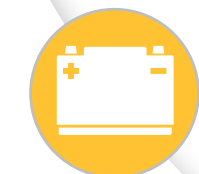
GASOLINE

- ▶ Purpose-built for school bus applications
- ▶ Low engine-speed design produces less noise, heat and wear for more durability
- ▶ Best-in-class accessibility for easy maintenance



PROPANE

- ▶ Purpose-built design provides diesel-like performance with low emissions
- ▶ Smooth, quiet, reliable power
- ▶ Propane tank sizes (gallons): 46, 68, 90



ELECTRIC

- ▶ Zero emissions and lower cost of ownership
- ▶ Range will exceed 120 miles
- ▶ Estimated launch: 2019



PSI 8.8L

PURPOSE-BUILT FOR THE SCHOOL BUS INDUSTRY, PSI'S MEDIUM-DUTY 8.8L NATURALLY ASPIRATED ENGINE IS AVAILABLE WITH A GASOLINE OR PROPANE POWER UNIT DEVELOPED FROM THE BLOCK UP TO BE RELIABLE AND DURABLE.



CYLINDER HEADS

Modernized, heavy-duty, high-flow heads create fast burn to improve efficiency and reduce emissions

CRANKSHAFT

Forged and induction-hardened steel crankshaft creates durable block capable of 1,000+ lb.-ft. of torque



INTAKE MANIFOLD

Tuned long-runner provides higher torque and special air gap design keeps engine air cooler for improved efficiency

**RATED POWER:
265-270 HP**

**RATED TORQUE:
548-565 LB-FT**

HEAVY-DUTY DESIGN

- ▶ Forged, induction-hardened crankshaft
- ▶ Forged rods and pistons
- ▶ Oil bath lubrication provides piston cooling
- ▶ Low engine-speed design produces less noise, heat and wear than competitor gasoline and propane engines

SERVICEABLE

- ▶ Both the engine compartment and engine provide best-in-class accessibility for easy maintenance
- ▶ Gasoline and Propane versions use the same engine block providing an easy solution for mechanics and drivers of mixed fleets
- ▶ Includes the industry's only one-stop warranty for gasoline and propane vehicles

ALLISON TRANSMISSIONS

- ▶ Shorter, sturdier shaft has increased durability (vs Ford)
- ▶ Over 44% more clutch material vs. Ford so it holds gear and lasts longer in the toughest operation
- ▶ Heavy-duty park pawl better secures vehicle
- ▶ Same transmission used across all IC Bus® powertrains for ease of maintenance

PSI 8.8L V8 GASOLINE

Based on feedback from our customers, we set out to develop a gasoline-powered, commercial-grade V8 engine purpose-built for school buses that features similar power and performance to diesel. This means immediate acceleration from a complete stop and greater hill climbing capability. In other words: a no compromise solution for school districts everywhere.

PSI 8.8-LITER NA GASOLINE TECHNICAL SPECIFICATIONS

Cylinders	V-8
Induction System	Naturally Aspirated
Combustion System	Spark-ignited
Displacement	535 cid (8.767 L)
Compression Ratio	9.1:1
Bore & Stroke	4.35 in x 4.50 in (110.5 mm x 114.3 mm)
Rated Power	265 hp (197.6 kw)
Rated Torque	548 lb.-ft. (743 nm)
Cooling System	Water-cooled
Engine Coolant Capacity	16 qts
Engine Oil Capacity	7.0 qts (6.62 L)
Engine Oil Capacity (with filter)	7.5 qts (7.10 L)
Direction of Rotation	Clockwise From Front
Fuel Type	Gasoline
Dry Weight	748 lb. (339 kg)

PSI 8.8L V8 PROPANE

PSI's high-performance V8 can handle the rigors of on-road duty delivering a clean-technology solution without sacrificing power or performance. Superior engine performance is driven by an ECU that integrates and coordinates all critical functions including governor, variable ignition timing, air/fuel ratio control, knock suppression and engine protection.

PSI 8.8-LITER NA LPG TECHNICAL SPECIFICATIONS

Cylinders	V-8
Induction System	Naturally Aspirated
Combustion System	Spark-ignited
Displacement	535 cid (8.767 L)
Compression Ratio	10.1:1
Bore & Stroke	4.35 in x 4.50 in (110.5 mm x 114.3 mm)
Rated Power	270 hp (201 kw)
Rated Torque	565 lb.-ft. (766 nm)
Cooling System	Water-cooled
Engine Coolant Capacity	16 qts
Engine Oil Capacity	7.0 qts (6.62 L)
Engine Oil Capacity (with filter)	7.5 qts (7.10 L)
Direction of Rotation	Clockwise From Front
Fuel Type	Propane
Emissions Certification	US EPA & CARB HD-SI
Dry Weight	748 lb. (339 kg)



CUMMINS® B6.7

EVERY ASPECT OF THE B6.7 HAS BEEN ENGINEERED FOR RELIABILITY, DURABILITY AND FUEL EFFICIENCY TO DELIVER THE LOWEST COST OF OWNERSHIP WITH MAXIMUM UPTIME.



RATED POWER (MAX):
260 HP

RATED TORQUE (MAX):
660 LB-FT

KEY HIGHLIGHTS

- ▶ Variable Geometry Turbocharger (VGT) delivers superior performance under all operating conditions
- ▶ Electronic controls provide enhanced thermal management of the aftertreatment system (eliminates need for variable valve timing)
- ▶ 2017 single module has up to 70% reduction in space claim and up to 30% reduction in weight when compared to the 2009-2016 switchback system
- ▶ Largest network of trained and certified technicians in the world
- ▶ Well established distribution centers ensure parts are widely stocked for best-in-class availability
- ▶ Available with an Eaton or Allison Transmission

EATON® PROCISION™ TRANSMISSION

- ▶ Creep mode allows controlled, low-speed maneuverability to give drivers and parents peace of mind
- ▶ Hill Helper prevents roll back or forward for up to 3 seconds, based on grade and vehicle weight, for a controlled and safe launch
- ▶ Dual-clutch technology preselects the correct gear for smooth delivery of power
- ▶ New Eaton synthetic transmission fluid enables 150,000-mile lube & filter changes for reduced maintenance costs



CUMMINS® B6.7L DIESEL

The B-Series has an impressive legacy of over 30 years in production and over 12 million engines produced. Throughout its history, the B6.7 has been consistently updated for improved performance and efficiency. The end result is an engine that delivers uptime, big time.

CUMMINS® B6.7 DIESEL TECHNICAL SPECIFICATIONS

Engine Type:	Diesel, 4-Cycle
Configuration:	Inline 6-Cylinder
Displacement:	409 cu. in. (6.7L)
Bore and Stroke:	4.21 X 4.88 in
Aspiration:	Variable Geometry Turbocharger
Combustion System:	Direct Injection
Engine Lubrication:	15L
Total Engine Weight (Dry):	1,150 lbs.
Horsepower:	200-260 hp
Torque:	520-660 lb.-ft.



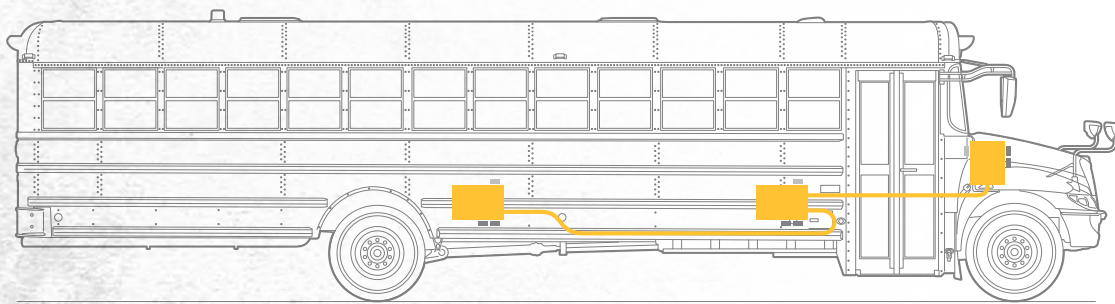
DIAMOND LOGIC[®] AND ONCOMMAND[®]

IC BUS IS A PROVEN LEADER IN EMBRACING THE MOST INNOVATIVE TECHNOLOGIES FOR THE BUS INDUSTRY.

Diamond Logic[®] includes numerous programmable features that help promote safe and responsible operation of the vehicle including the No Student Left Behind[®] feature and pre-trip inspection tools. OnCommand[®] provides a complete suite of service solutions to help you schedule regular service appointments, track maintenance history or find and order the parts you need. These beneficial technologies can help you lower the cost of vehicle ownership and increase the life cycle value of your bus.

DIAMOND LOGIC

- ▶ Includes the ability to program available body integration and driver efficiency features, plus the ability to further customize to address specific application needs
- ▶ Service has easy access inside & out for ease of installing incremental features
- ▶ Common uses include: No Student Left Behind; exterior light check for pre-trip inspections; lights on with windshield wipers



IC Bus pioneered the best-in-class Diamond Logic electrical system. It includes numerous programmable features which are available factory-installed.



HELPING KEEP YOUR FLEET ON TIME, ALL THE TIME

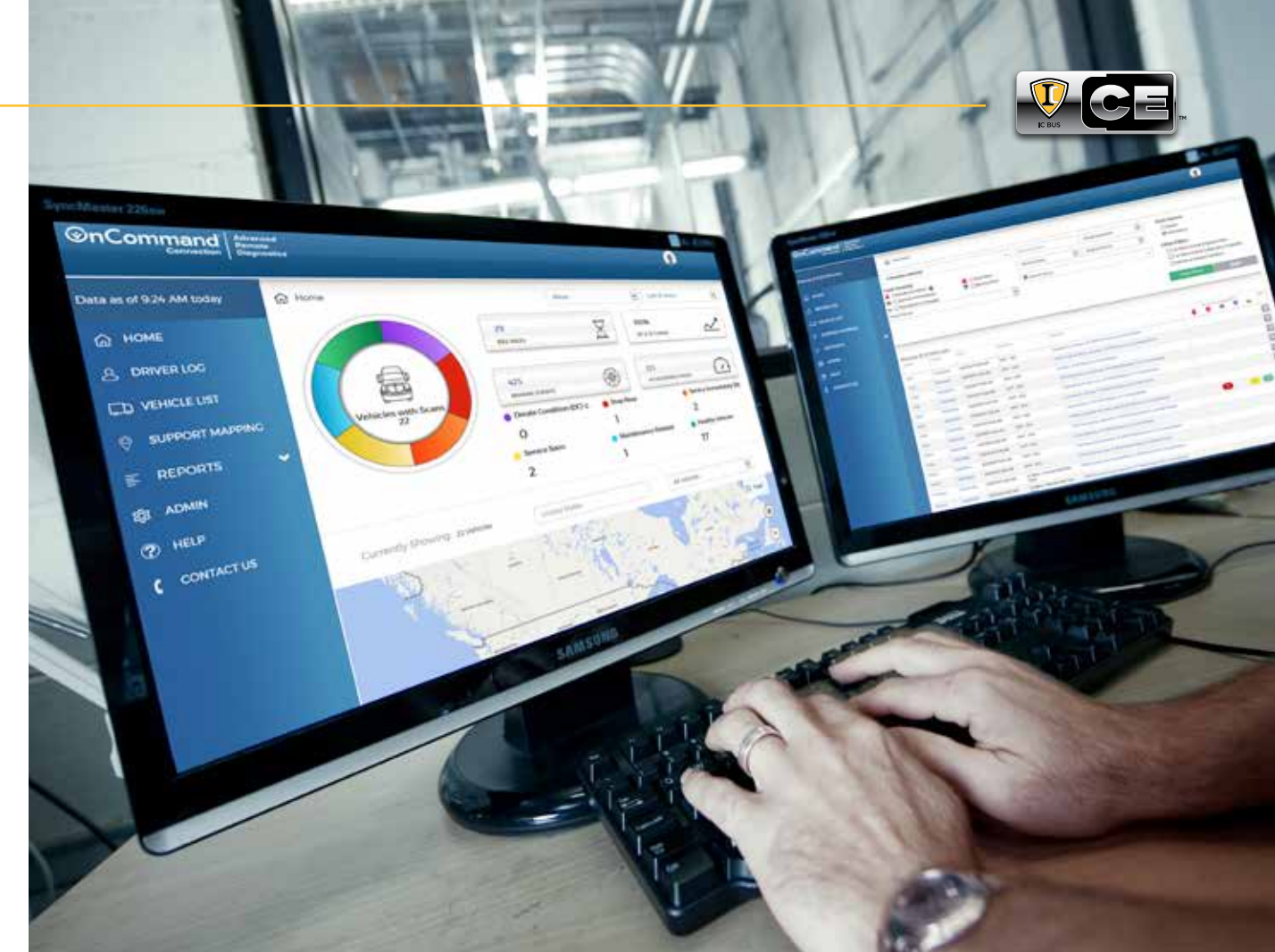
As a manager of bus fleets, we know your biggest challenges. Ensuring passenger safety. Staying on schedule. Reducing operational costs and increasing efficiency. We're here to help. OnCommand[®] Connection is the first and only all-makes diagnostics system that connects your entire fleet and provides you with the information you need to get your job done.

ONCOMMAND CONNECTION'S MISSION

- ▶ Improve vehicle reliability for your entire fleet
- ▶ Ensure the safety of your driver and passengers
- ▶ Increase the efficiency of your operation
- ▶ Reduce your costs and increase your value

ONCOMMAND CONNECTION HELPS:

- ▶ Automate Driver Vehicle Inspection reports to make them faster and more accurate
- ▶ Merge inspection report data with vehicle fault codes into one easy to read report
- ▶ Be more proactive in identifying maintenance issues and addressing them before a breakdown occurs
- ▶ Make informed choices to manage your fleet for maximum productivity



REMOTE DIAGNOSTICS FOR ALL MAKES OF VEHICLES



MERGE vehicle fault code data with driver inspection reports for a complete view of vehicle health



INTEGRATE vehicle diagnostics with routing/scheduling products such as Edulog



EVALUATE driver behavior on data points like speeding, harsh braking, etc.*

* Enable by GPS or OCC telematics



UNDERSTAND vehicle fault codes quickly and easily with descriptions in plain English



GAIN INSIGHTS with fault code action plans that provide severity information and recommended solutions

ALL THE TOOLS YOU NEED AT YOUR FINGERTIPS

OnCommand Connection is designed to keep your fleet on time and your passengers safe through powerful features such as **automated driver vehicle inspection reports, engineer-designed action plans and access to your portal** through your preferred interface: computer, tablet, smartphone or email.



CE SERIES SPECIFICATIONS

AT IC BUS, WE KNOW WHAT IT TAKES TO DRIVE FORWARD. WE ARE FOCUSED ON MAKING PRODUCTS THAT ARE BETTER AND DIFFERENT. INVESTING IN QUALITY, AND BUILDING A SCHOOL BUS THAT DRIVERS LOVE TO DRIVE.

The CE Series was engineered from the tires up to withstand the rigors of daily use and arrive at every destination on time, every time. Whether you're choosing diesel, propane or gasoline, IC Bus has built an unmatched portfolio of engine offerings to provide you with the freedom of choice.

Additionally, IC Bus provides the tools and resources to enable you to operate as efficiently as possible, and have numerous product features that allow mechanics to more easily maintain and repair buses. After all, the safe delivery of our children is a team effort and no one understands this more than IC Bus.



KEY HIGHLIGHTS

- ▶ Standard Leave No Student Behind® feature ensures drivers disable alarm at rear of bus before exiting
- ▶ Entry steps are consistently spaced for predictable footing and are the widest in the industry
- ▶ Standard 16-gauge steel body and all-steel rub rail construction provide increased strength
- ▶ LCD on-board diagnostic display reports fault codes for engine and chassis without the need for a reader
- ▶ 3-piece flat roped-in windshield and roped-in stationary glass for easier and more cost-effective glass replacement
- ▶ Electrically activated passenger door with standard electric vandal lock on entrance door
- ▶ Interchangeable BTI Seating features precision die-formed seat base and seat back
- ▶ Wide-opening, easy-tilt three-piece fiberglass hood provides excellent engine access for routine maintenance

CAPACITY:

29-78 PASSENGERS

CE SERIES SPECIFICATIONS

GVWR

- ▶ 23,500 - 33,000 lbs.

CAPACITY

- ▶ 29 - 78 passengers

Wheelbase Options

- ▶ 158", 169", 193", 217", 236", 254", 276"

Single Rear Axle (4X2)

- ▶ Meritor: 15,500 - 23,000 lbs.
- ▶ Dana Spicer: 15,500 - 23,000 lbs.

Front Axle

- ▶ Meritor: 8,000 - 10,000 lbs.
- ▶ Dana Spicer: 8,000 - 10,000 lbs.
- ▶ Navistar Select: 8,000 - 10,000 lbs.

Frame

- ▶ High Strength Low Alloy Steel 50,000 PSI

Front Suspension

- ▶ Parabolic Taper Leaf: 8,000 - 10,000 lbs.

Rear Suspension

- ▶ International® Vari-Rate Spring: 13,500 - 21,000 lbs.
- ▶ International Ride-Optimized Suspension (IROS Air): 15,500 - 23,000 lbs.

Electrical System

- ▶ Alternators
 - Leece-Neville: 12 Volt, 210 - 325 Amp
 - Delco Remy: 12 Volt, 200 Amp
- ▶ Battery Systems
 - Enersys Odyssey: 12 Volt 3450 CCA
 - JCI: 12 Volt 2850 CCA
 - Fleetrite® 8D: 12 Volt 1150 - 2300 CCA

Exhaust System

- ▶ Single Horizontal Aftertreatment Device frame mounted under right rail

Brakes

- ▶ Hydraulic Brakes with ABS and ATC
- ▶ Optional Air Brakes with ABS and ATC
- ▶ Air Drum Brakes and Air Disc Brakes

Engines

- ▶ Diesel
 - Cummins® ISB 6.7: 200 - 260 hp, 520 - 660 lb.-ft.
- ▶ Propane
 - Power Solutions International (PSI) 8.8L: 270 hp, 565 lb.-ft.
- ▶ Gasoline
 - Power Solutions International (PSI) 8.8L: 265 hp, 548 lb.-ft.

Transmissions

- ▶ Allison (5 or 6 speed): 2500 PTS with Direct Mount Cooler
- ▶ Allison (5 or 6 speed): 3000 PTS with Direct Mount Cooler
- ▶ Eaton® (7 speed): Procision™, Dual-Clutch Automated Manual

Fuel Tanks

- ▶ 40 - 100 Gallons, mounted between frame and behind rear axle

Exterior

- ▶ Standard Crossing Control Gate
- ▶ Automatic Headlights (optional)
- ▶ Electronic Stability Control and Collision Mitigation

Interior

- ▶ 78" interior headroom
- ▶ Lighted steering-wheel mounted door control and eight-way light switches
- ▶ Water In Fuel Sensor
- ▶ Available Cruise Control
- ▶ Optional factory-installed IC Air
- ▶ Entrance door stepwell — 14 ga Steel, Formed Treads, Naviflex™ Finish — Standard
- ▶ Leave No Student Behind®





WE HAVE YOUR BACK SO YOU CAN KEEP MOVING FORWARD

Your IC Bus dealer is one of the best in the business, and a strong link in the industry's broadest, most capable parts distribution and dealer network.

YES, WE'RE
OPEN

Saturday
475+
Locations

Sunday
45+
Locations

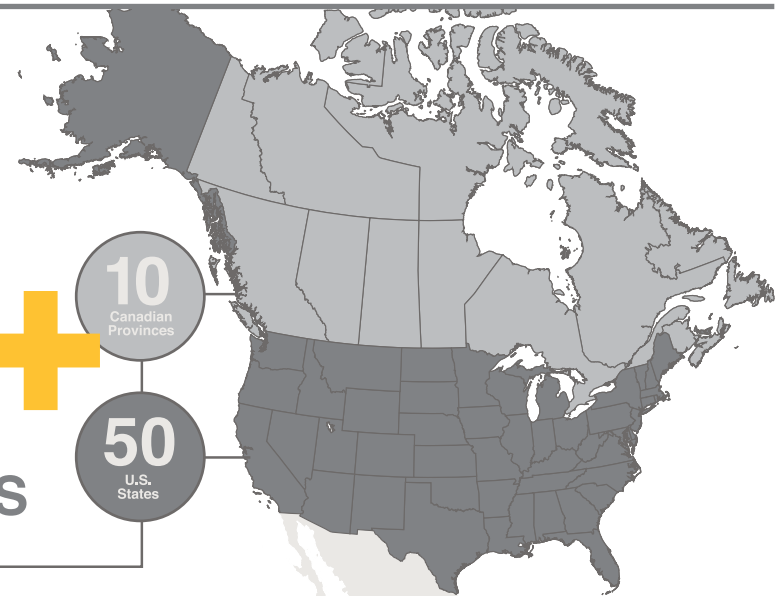
7,600+
TECHNICIANS

7,400+
SERVICE BAYS

So no matter where you're located, you're not far from one of our

700+
DEALER LOCATIONS

Leading all competitors in



NAVISTAR
CAPITAL
a BMO Financial Group program

FLEETRITE



DIAMOND EDGESM CERTIFIED IC Bus Dealers

Navistar Capital is an industry leader in commercial vehicle financing with over 40 years of experience. We provide customized leases and secured loans with flexible structuring for International[®] heavy and medium duty commercial vehicles. Contact your local International Truck dealer for more information.

For more than 40 years, Fleetrite[®] Parts have provided quality parts for all truck and bus makes sold exclusively at your International Truck dealer. Every part is Navistar quality approved and is covered under a 1-year parts and labor warranty. Parts you can trust and affordability you can bank on.

This select network of International dealer service departments has passed rigorous parts and service certification guidelines to provide you with faster turnarounds, immediate parts availability and a higher level of servicing expertise. Their ongoing pledge is to maximize your uptime and deliver a best-in-class customer experience.



www.ICBus.com

Specifications, descriptors and illustrative material in this literature are accurate as known at time of publication, but are subject to change without notice. Illustrations may include optional equipment and accessories, and may not include all standard equipment. IC Bus, OnCommand, International, Diamond Logic, Fleetrite, DriverFirst, IC Bus Full View Camera Technology, Diamond Edge are all trademarks or service marks of Navistar, Inc. BAD18001

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Creative Bus Sales

Creative Bus Sales
14740 Ramona Avenue
Chino, CA 91710

Phone: 909.465.5528
Fax: 909.465.5529
www.creativebussales.com

Buyer's Order Contract

Date:	July 24, 2019	Unit #(s):	TBD
Customer Name:	Innovations Academy Charter School		
Contact:	Christine Kuglen	Phone:	619-379-9275
Address:	10380 Spring Canyon Road	Fax:	
City, State, Zip:	San Diego , CA 92131	E-Mail:	christine@innovationsacademy.org
Sys2K Entity #:		Salesperson:	Mauro Bologna
Ship To Address:	Attn: Christine Kuglen - Innovations Academy Charter School - 10380 Spring Canyon Road		
Ship To Address Cont'd:	San Diego , CA 92131		
Ship To Phone:	619-379-9275	Ship To Email:	christine@innovationsacademy.org
Finance Source:		Contact:	
Address:		Phone:	
City, State, Zip:		Fax:	
Description of Vehicle:	IC Bus model RE3911 76 passenger school bus with electronic stability control, air-disc brakes, rear air-ride suspension, pass-through under storage bays, Cummins diesel engine 300HP 860lbs torque and Allison 3000 PTS Transmission.		
Engine Type:	Diesel		
VIN #:	TBD	FOB Terms:	Destination
Number of Passengers:	76	Wheelchair Positions:	None
Estimated Delivery Date:	30 Days ARO	Payment Terms:	Net 30
		Unit Price	\$ 157,120.00
		Delivery	\$ -
Possession State:	CA	Incentive (Non-Taxable)	\$ -
		Rebates (Taxable)	\$ -
		Doc Prep Fee (Taxable)	\$ 80.00
		Base Selling Price	\$ 157,200.00
		ADA Amount (Non Taxable)	\$ -
		Total Taxable Amount	\$ 157,200.00
		Sales Tax	\$ 12,183.00
	7.750%		\$ -
	CA - San Diego		\$ -
			\$ -
Notes:	Sales tax is calculated based on the state or country in which customer takes possession of vehicle. Sales tax will be charged to customers taking possession in AZ, CA, CO, FL, IN, NM, NV, OK, OR, SC, TX, WA, Canada, and Mexico. All rebates and incentives will be signed over to Creative Bus Sales California State Tire Fee of \$1.75 per tire applies to all new vehicle purchase or leases.		
		DMV Estimated Fees	\$ -
		DMV Electronic Filing Fee	\$ -
		Tire Fee	\$ 10.50
		Fees Sub-Total	\$ 10.50
		Total Price Per Unit	\$ 169,393.50
		Quantity	1
		Contract Total	\$ 169,393.50
		0.00	
		Customer Net Trade	\$ -
		Customer Deposit	\$ -
		Balance Due	\$ 169,393.50

Remit To: Creative Bus Sales, Inc. 14740 Ramona Ave, Chino CA 91710

Terms: The deposit if indicated above is due with this signed contract. The balance due indicated above is due before vehicle(s) will be released to the Customer. If the vehicle(s) is not accepted by the Customer, the vehicle will be available for sale to other customers. The vehicle(s) will not be titled to the Customer until the contract total indicated above plus any interest charges indicated herein are paid in full. There is no "cooling off" or other cancellation period for vehicle sales. Therefore, you cannot later cancel this contract without the agreement of the Dealership, or for legal cause. The tax and fees reflected on this agreement are based on the regulations applicable at the time of drafting this contract. The actual amounts due will be based on the regulations applicable at the time title for each vehicle transfer.

Buyer's Signature: _____

Creative Bus Sales: _____

Mauro Bologna

CBS Signature: _____

7/24/2019



7/25/2019

Lease Purchase Proposal

Creative Fleet Leasing is pleased to submit the following lease proposal for your consideration.

Lessee:	Innovations Academy Charter School
Equipment:	New IC RE3911 School Bus
Equipment Cost:	\$169,393.50
Down Payment:	\$0.00
Financed Balance:	\$169,393.50
Payment Frequency:	Monthly
Advance Payment:	1st & last payments

Option 1:

Term:	36 Months
Payment:	\$5,248.00

Option 2:

Term:	60 Months
Payment:	\$3,412.00

Location/Delivery:	It is anticipated this equipment will be located in San Diego, CA.
Guarantor(s):	May be required upon completion of credit review.
Mileage:	No mileage cap will be imposed on the units.
Costs and Expenses:	Lessee will be responsible for all costs and expenses incurred by Creative Fleet Leasing in connection with documentation and filing fees necessary to close this transaction.
Depreciation:	Depreciation is available for the account of the Lessee.
Interim Rent:	Interim Rent will be payable for the period between the Equipment acceptance date and the rent commencement date at a daily rate equal to Prime plus 1%.
End of Lease:	At the end of the Lease Purchase term, the Lessee will be required to purchase the equipment for \$1.00.
Net Lease:	This is a net lease whereby insurance, maintenance and taxes are the Lessee's responsibility. Manufacturer's guarantees and warranty will be passed on to the Lessee.
Insurance:	Insurance will be required in accordance with the final drafted lease documents.

Invoicing: A single invoice will be furnished on a monthly basis.

Required Credit Information: Completed Creative Fleet Leasing credit application. Additional information may be required pending the initial credit review.

Documentation: Upon receipt of Lessee's request to lease, and upon its acceptance of same, Lessor will prepare all necessary documentation. A \$350 documentation fee will be collected at closing.

This is a proposal only and is not a commitment for Creative Fleet Leasing to provide funds under the terms of this proposal. Any commitment to lease will be subject to Creative Fleet Leasing's credit review and approval.

Creative Fleet Leasing would like to thank you for your consideration and allowing us to make this proposal. If you have any questions or would like to discuss other financing options, please feel free to contact us at **888-590-8665**. If you would like to proceed with the final credit review process, please indicate by signing below and returning the completed document along with any additional credit information requested to Creative Fleet Leasing.

Sincerely,

Mike Stoller
Director of Finance
Creative Fleet Leasing
Creative Bus Sales, Inc.

Please proceed with obtaining credit approval in accordance with the terms listed above.

Innovations Academy Charter School

By: _____

Its: _____

RE SERIES



IC BUS®
RE SERIES





CONFIDENCE YOU CAN COUNT ON

THE ROAD TO SCHOOL IS EVER CHANGING — JUST ASK A BUS DRIVER. BE IT WEATHER, CONSTRUCTION, TRASH PICK UP OR HOLIDAY TRAFFIC, NO TWO TRIPS ARE THE SAME.

At IC Bus®, we recognize that safe and reliable transportation of students is an enormous responsibility and our number one priority, and to do so successfully requires listening to our customers and collaborating on solutions. The RE Series offers elevated features such as enhanced interiors and maximum passenger capacity, optimum safety, connected technology, and the top-of-the-line Cummins® L9 engine. In the end, the IC Bus® RE Series is a product built with quality and the driver in mind - bringing you the results you need on time, every time.





IRONCLAD UPTIME



We know what it takes to survive a school year—and let's face it—it takes a lot. That's why we build the RE Series to the highest standards with the most reliable engines. Every part we engineer and every material we choose is designed to stand up to the rigors of daily use. In addition, we also offer the largest, most capable service and support network in the industry. So whether you're headed to school, a championship game, or a school field trip, you can count on the RE Series to get the job done.

QUALITY

- ▶ Millions of dollars invested into the Tulsa manufacturing facility to enhance precision assembly
- ▶ Standard 16-gauge steel body and all-steel rub rail construction provide increased strength and corrosion resistance
- ▶ Threaded steel body frame construction interlocks roof bows, drip rail and roof stringers into a single frame unit
- ▶ Traditional hard-drive rivet construction is based on 120% of design strength guidelines based on FMVSS requirements

DURABILITY

- ▶ Connectors exposed to road spray or elements are sealed and locked to prevent corrosion
- ▶ Brakes are subject to nine in-process validation tests during assembly of the bus
- ▶ Chassis frame rails and axles assembled in digitally controlled precision fixtures, which ensures the completed chassis is assembled precisely
- ▶ Chassis is painted before body is attached and the body is undercoated before and after assembly to provide an extra layer of protection
- ▶ Side emergency doors equipped with internal hidden hinges that are not exposed to the elements, helping to prevent corrosion and freezing
- ▶ Naviflex stepwell improves corrosion resistance
- ▶ 21,000-lbs air-ride rear suspension standard (higher ratings available)

SERVICEABILITY

- ▶ Two engine doors mean easy access to components like the side-mounted radiator and rear-facing fluid check points
- ▶ Exterior electrical control panel improves accessibility to the electrical system when installing add-on features and when troubleshooting for electrical issues
- ▶ Programmable oil change light gives fleets the ability to customize parameters, including number of miles/ kilometers run, hours of operation or gallons of fuel
- ▶ Instruments are fully electronic and self-testing, with visual and audible alarms
- ▶ 3-piece flat roped-in windshield and roped-in stationary glass for easier and more cost-effective glass replacement



MISSION #1: SAFETY

The safety and security of the driver and passengers should always be the number one priority of any bus manufacturer. As the largest school bus company in the industry, IC Bus® understands this more than most. That's why we've developed innovative features like the integrated front bumper crossing control gate and the widest stepwell in the industry.

RE SERIES SAFETY FEATURES

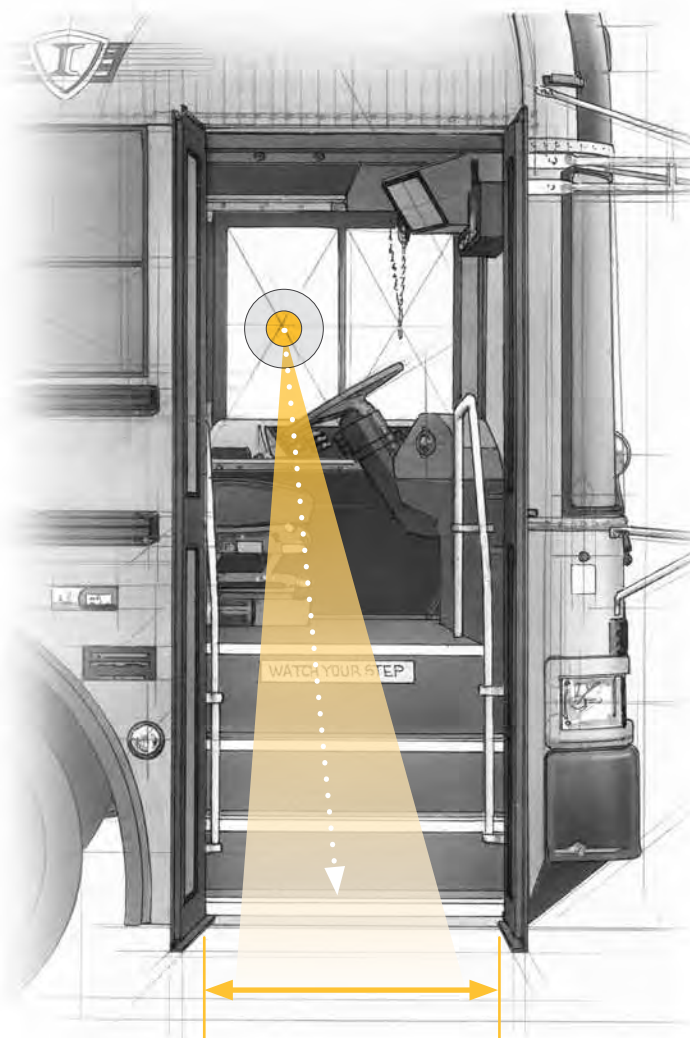
- ▶ Integrated construction is designed with all-steel cage body with 16-gauge steel side sheets
- ▶ 21,000-lb rear IROS air suspension
- ▶ 36" wide Naviflex stepwell are consistently spaced for predictable footing
- ▶ Interchangeable SafeGuard BTI seating



Interchangeable SafeGuard BTI seating exclusively for IC Bus® is continually compliance tested to make sure it meets and exceeds all federal safety standards

- ▶ Stepwell is positioned to be better aligned with the driver's field of view versus the competitors, reducing neck strain and overall fatigue
- ▶ Long grab handles extend close to the ground so as to be reachable by smaller passengers
- ▶ Optional integrated front bumper crossing control gate helps to ensure that students do not cross in front of the bus
- ▶ Standard Air Brakes provide responsiveness that drivers require when riding through rough terrain
- ▶ The available Leave No Student Behind® feature ensures drivers disable alarm at rear of bus before exiting, ensuring no student is overlooked

36-INCH WIDE NAVIFLEX STEPWELL FEATURES LONG GRAB HANDLES WHICH EXTEND CLOSE TO THE GROUND



35" OPENING ALIGNS WITH THE DRIVER'S FIELD OF VIEW

IC BUS® FULL VIEW CAMERA TECHNOLOGY™ BY ROSCO

IC Bus® is proud to offer the industry's first purpose-built camera system designed specifically for school buses. Combined with the side mirrors, this advanced system will allow bus drivers to have a "full view" around the bus so they can concentrate on driving and keeping kids safe.

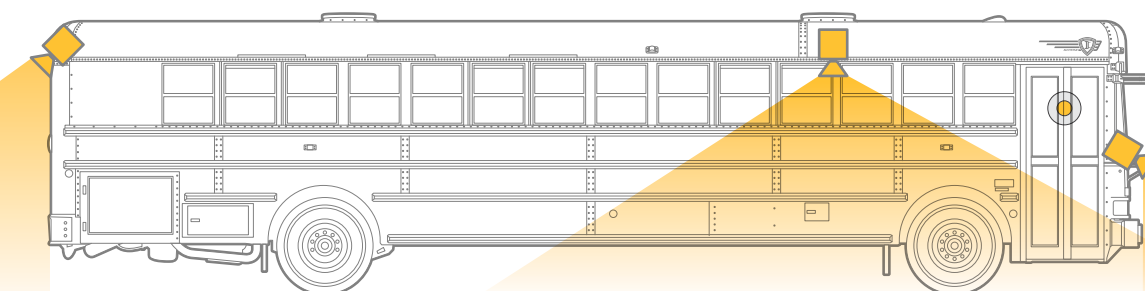
FULL VIEW CAMERA FEATURES

- ▶ Co-developed with Rosco, IC Bus® designed the industry's first purpose-built camera for a school bus application
- ▶ Provides drivers views based on the situation at hand, such as backing up, opening the door, or a view to the side or front of the bus
- ▶ This purpose-built camera technology is designed to not overload the driver with too much information, but instead provide them with the right information at the right time
- ▶ Gives the driver a greater feeling of security and peace-of-mind with the combination of the full view camera technology and driver mirrors
- ▶ Provides accurate visibility to the areas that matter most around the bus



AUGMENTS EXISTING SAFETY FEATURES

AVOIDS INFORMATION OVERLOAD WITH A FOCUSED INTUITIVE APPROACH



Camera System Locations



DRIVERFIRST™

DESIGNED WITH DRIVERS IN MIND



MISSION STATEMENT

As a leader in the bus industry, IC Bus® knows that uptime is about being on time, every time, every day — but we also know that won't happen without committed drivers.

That's why we're putting the ones behind the wheel at the center of all we do. It's a philosophy we call DriverFirst™ and it has led to significant improvements in safety, ergonomics and efficiency.

We're stepping forward and taking the lead in the industry — embracing technology and innovation to make drivers more safe and satisfied, so they stay committed to driving our future with us.

HELPING ALL STAKEHOLDERS IN THE INDUSTRY RECRUIT & RETAIN SCHOOL BUS DRIVERS

The RE Series dashboard controls are centered within the driver's cockpit. Flat front provides excellent front visibility to the ground





TAKE COMMAND

A SUCCESSFUL RIDE IN EVERY BUS STARTS WITH A TRAINED BUS DRIVER. DRIVING AS MANY AS 90 CHILDREN TO AND FROM SCHOOL TAKES A DEFT TOUCH AND A LOT OF CONCENTRATION SO IT'S IMPORTANT THAT THEY HAVE THE TOOLS THEY NEED TO PERFORM THE JOB EFFICIENTLY AND COMFORTABLY.

The cockpit and outward visibility of the RE Series is designed to ensure that drivers of varying stature have a solid command of the road.

EASY-REACH DESIGN

- ▶ Electrically activated passenger door with standard electric vandal lock on entrance door to increase driver control during loading and unloading
- ▶ Push button shift is available with the 3000PTS Allison transmission
- ▶ Available comfort features include IC Air, Wi-Fi and Satellite TV

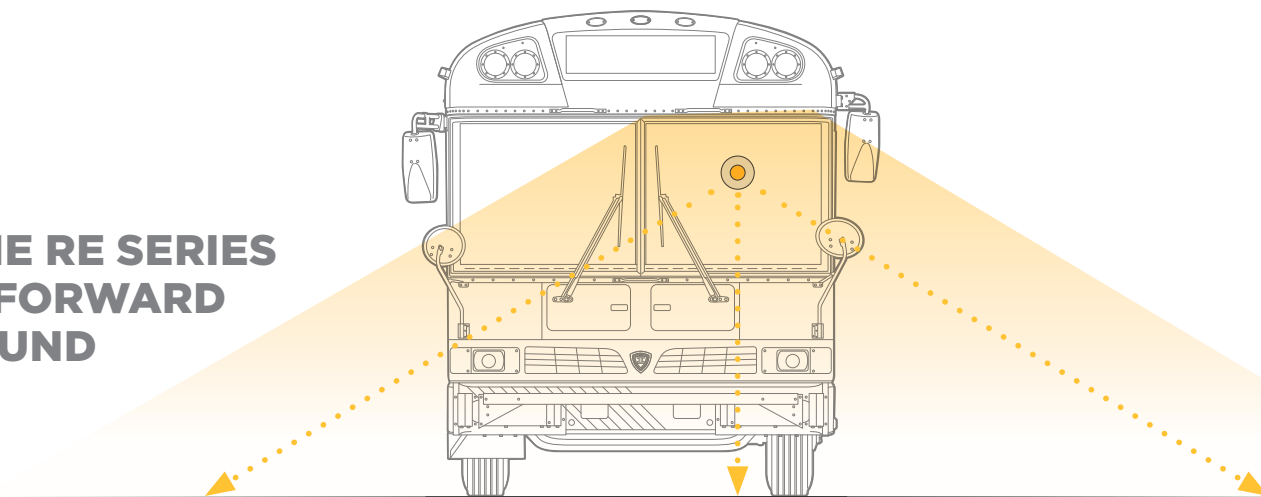


A CLEAR LINE OF SIGHT

RE SERIES VISIBILITY

- ▶ Roped-in front windshield provides optimum visibility for drivers
- ▶ Flat front glass ensures no distortion and provides excellent front visibility to the ground
- ▶ Forward driver positioning provides excellent line of sight for ease in monitoring the road and surrounding environment
- ▶ The wide entry door gives the driver a clear view to the curb and boarding riders

THE FLAT FRONT OF THE RE SERIES PROVIDES EXCELLENT FORWARD VISIBILITY TO THE GROUND





LEGENDARY STRENGTH

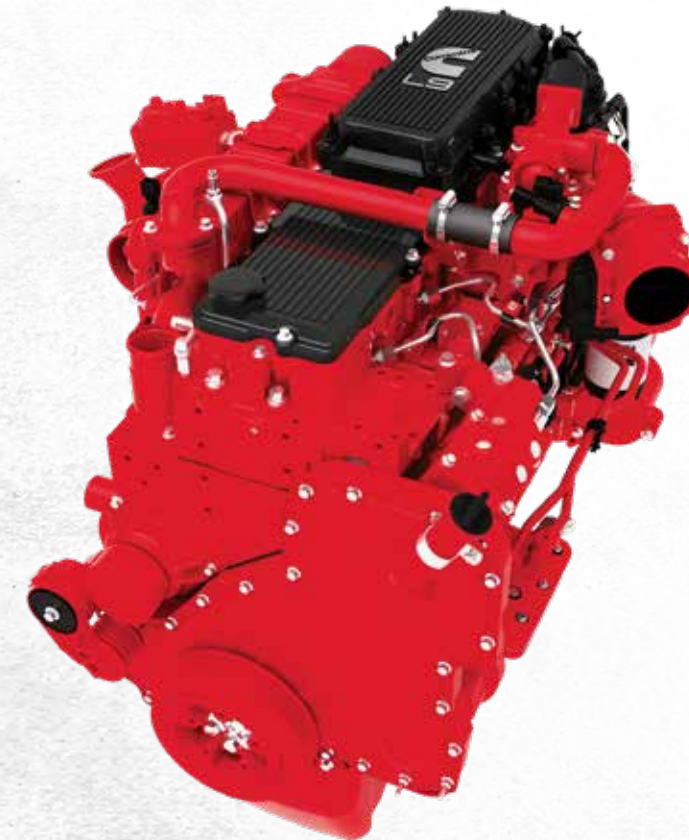


GIVEN THE UNPREDICTABILITY EACH NEW DAY BRINGS, A RELIABLE AND POWERFUL ENGINE IS ONE THING BUS DRIVERS SHOULD BE ABLE TO COUNT ON. RE SERIES IS AVAILABLE WITH THREE VERSIONS OF THE ALL-NEW CUMMINS® L9. THIS INLINE-6 DIESEL WORKHORSE COMES FROM A LEGACY OF OVER 27 YEARS AND 5 MILLION ENGINES. THIS PROVEN PERFORMER ALSO DELIVERS THE BEST POWER-TO-WEIGHT RATIO IN ITS CLASS.



CUMMINS® L9

THE CUMMINS® L9 HAS ESTABLISHED A SOLID REPUTATION AS A DEPENDABLE ENGINE FOR MEDIUM DUTY APPLICATIONS.



KEY HIGHLIGHTS

- ▶ With up to 300 hp and 860 lb-ft in the RE Series, the L9 offers the best power-to-weight ratio in its class
- ▶ Replaceable cylinder liners for easier rebuilding
- ▶ Compact Single Module™ aftertreatment system with exceptional thermal efficiency
- ▶ Cummins Fleetguard® filters provide up to 10 times better protection than conventional fuel filters
- ▶ Largest, most capable support network in North America

CUMMINS® L9 TECHNICAL SPECIFICATIONS

Engine Type:	Diesel, 4-Cycle
Configuration:	Inline 6-Cylinder
Displacement:	543 cu. in. (8.9L)
Bore and Stroke:	4.49 X 5.69 in
Aspiration:	Variable Geometry Turbocharger
Combustion System:	Direct Injection
Engine Lubrication:	15L
Total Engine Weight (Dry):	1,695 lbs
Horsepower:	300 hp (max)
Torque:	860 lb-ft (max)



Electronic actuation of the VGT® Turbocharger improves precision and responsiveness

RATED POWER (MAX): **300 HP** | RATED TORQUE (MAX): **860 LB-FT**



ONCOMMAND[®] CONNECTION.

ALL MAKES. ALL MODELS.

HELPING KEEP YOUR FLEET ON TIME, ALL THE TIME

As a manager of bus fleets, we know your biggest challenges. Ensuring passenger safety. Staying on schedule. Reducing operational costs and increasing efficiency. We're here to help. OnCommand[®] Connection is the first and only all-makes diagnostics system that connects your entire fleet and provides you with the information you need to get your job done.

ALL THE TOOLS YOU NEED AT YOUR FINGERTIPS

OnCommand[®] Connection is designed to keep your fleet on time and your passengers safe through powerful features such as **automated driver vehicle inspection reports, engineer-designed action plans and access to your portal through your preferred interface: computer, tablet, smartphone or email.**

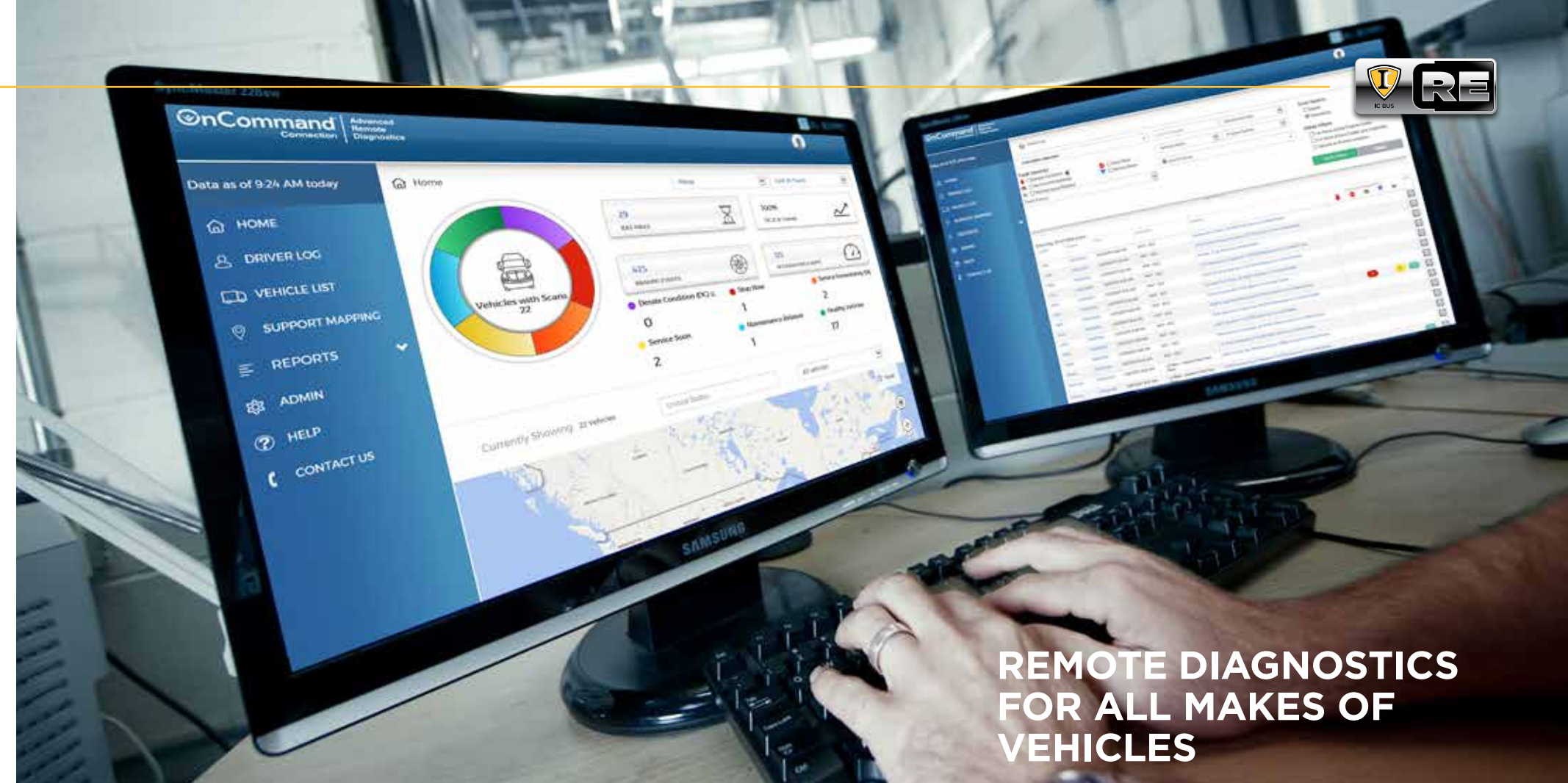


ONCOMMAND[®] CONNECTION'S MISSION

- ▶ Improve vehicle reliability for your entire fleet
- ▶ Ensure the safety of your driver and passengers
- ▶ Increase the efficiency of your operation
- ▶ Reduce your costs and increase your value

ONCOMMAND[®] CONNECTION HELPS:

- ▶ Automate Driver Vehicle Inspection reports to make them faster and more accurate
- ▶ Merge inspection report data with vehicle fault codes into one easy-to-read report
- ▶ Be more proactive in identifying maintenance issues and addressing them before a breakdown occurs
- ▶ Make informed choices to manage your fleet for maximum productivity



REMOTE DIAGNOSTICS FOR ALL MAKES OF VEHICLES



MERGE vehicle fault code data with driver inspection reports for a complete view of vehicle health



INTEGRATE vehicle diagnostics with routing/scheduling products such as Edulog



EVALUATE driver behavior on data points like speeding, harsh braking, etc.*

* Enable by GPS or OCC telematics



UNDERSTAND vehicle fault codes quickly and easily with descriptions in plain English



GAIN INSIGHTS with fault code action plans that provide severity information and recommended solutions



RE SERIES SPECIFICATIONS

ADVANTAGE: RE SERIES

WHEN SCHOOL BUDGETS ARE TIGHT, IT'S MORE IMPORTANT THAN EVER TO MAKE SOUND DECISIONS WHEN IT COMES TO MAJOR PURCHASES.

Every school district has different needs but the RE Series has indisputable advantages. From driver visibility to rock-solid reliability, when you sum it up, it all adds up to the RE Series.

SIMPLE MATH

- ▶ Flat front provides excellent front visibility to the ground
- ▶ Unobstructed access to driver area
- ▶ Low interior noise level at driver area due to engine position
- ▶ Air suspension offers a smooth ride for drivers and passengers
- ▶ Maximum passenger capacity of 90
- ▶ Pass through luggage availability
- ▶ Integral transmission oil cooler on the Allison 3000 transmission



KEY FEATURES

- ▶ Post trip child monitor system ensures drivers disable alarm at rear of bus before exiting
- ▶ Entry steps are consistently spaced for predictable footing and are the widest in the industry for safe and convenient entry/egress
- ▶ Flat roped-in windshield and roped-in stationary glass for easier and more cost-effective glass replacement
- ▶ Standard 16-gauge steel body and all-steel rub rail construction provide increased strength
- ▶ Electrically activated passenger door with standard electric vandal lock
- ▶ Interchangeable BTI Seating features precision die-formed seat base and seat back that can be swapped in approximately five minutes
- ▶ Smooth-riding 21,000-lb International® Ride-Optimized Air Suspension is standard (higher ratings available)
- ▶ Visual and Audible alarms for Low Fuel, Oil, Voltage, Coolant and High Temperature

RE SERIES SPECIFICATIONS

GVWR

- ▶ 31,800 – 37,000 lbs.

CAPACITY

- ▶ 72 – 90 passengers

WHEELBASE OPTIONS

- ▶ 222", 249", 276", 303"

SINGLE REAR AXLE (4X2)

- ▶ Meritor: 19,800 – 23,000 lbs.
- ▶ Dana Spicer: 19,800 – 23,000 lbs.

FRONT AXLE

- ▶ Meritor: 12,000 – 14,000 lbs.
- ▶ Hendrickson: 12,000 – 14,000 lbs.
- ▶ Dana: 12,000 – 14,000 lbs.

FRAME

- ▶ High Strength Low Alloy Steel 50,000 PSI

FRONT SUSPENSION

- ▶ Standard Parabolic Taper Leaf: 12,000 – 14,000 lbs.
- ▶ Hendrickson
 - AIRTEK® Air Over Leaf: 12,000 – 14,000 lbs.

REAR SUSPENSION

- ▶ International® Ride Optimized Suspension (IROS) 21,000 – 23,000 lbs.

ELECTRICAL SYSTEM

- ▶ Alternators
 - Leece-Neville: 12 Volt, 210 – 325 Amp
 - Delco Remy: 12 Volt, 200 Amp
 - Bosch: 12 Volt, 200 Amp
- ▶ Battery Systems
 - International: 12 Volt 1850 – 2300 CCA
 - JCI: 12 Volt 2850 CCA

EXHAUST SYSTEM

- ▶ Single Horizontal Aftertreatment Device frame mounted outside left rail

BRAKES

- ▶ Air Brakes with ABS and Optional Automatic Traction Control

ENGINES

- ▶ Cummins® L9
 - 260 hp, 720 lb.-ft.
 - 270 hp, 800 lb.-ft.
 - 300 hp, 860 lb.-ft.

TRANSMISSIONS

- ▶ Allison: 3000 PTS with Direct Mount Cooler

FUEL TANKS

- ▶ 65 – 105 Gallons, mounted between frame sidemembers

EXTERIOR

- ▶ Optional undercarriage luggage compartments
- ▶ Left side and rear engine access door

INTERIOR

- ▶ Optional factory-installed IC Air
- ▶ Water In Fuel sensor
- ▶ Cruise Control
- ▶ Formed Stepwell Treads with Naviflex Finish
- ▶ 78" interior headroom



CAPACITY:

72-90 PASSENGERS



WE HAVE YOUR BACK SO YOU CAN KEEP MOVING FORWARD

Your IC Bus® dealer is one of the best in the business, and a strong link in the industry's broadest, most capable parts distribution and dealer network.

YES, WE'RE
OPEN

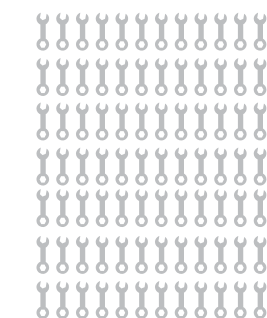
Saturday
475+
Locations

Sunday
45+
Locations

7,600+
TECHNICIANS



7,400+
SERVICE BAYS

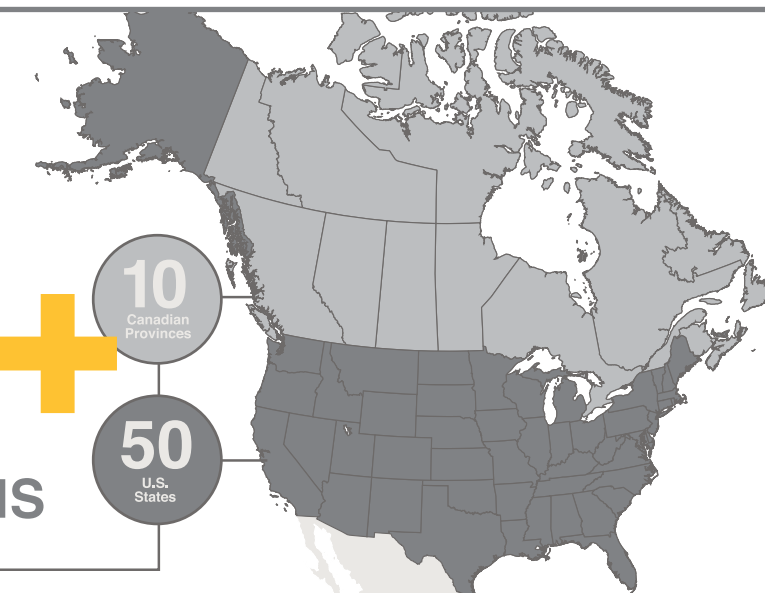


So no matter where you're located, you're not far from one of our

700+

DEALER LOCATIONS

Leading all competitors in



NAVISTAR
CAPITAL
a BMO Financial Group program

Navistar Capital is an industry leader in commercial vehicle financing with over 40 years of experience. We provide customized leases and secured loans with flexible structuring for International® heavy and medium duty commercial vehicles. Contact your local International Truck dealer for more information.

FLEETRITE

For more than 40 years, Fleetrite® has provided quality parts for all truck and bus makes sold exclusively at your International® Truck dealer. Every part is Navistar quality approved and is covered under a 1-year parts and labor warranty. Parts you can trust and affordability you can bank on.



DIAMOND EDGESM CERTIFIED IC Bus® Dealers

This select network of International dealer service departments has passed rigorous parts and service certification guidelines to provide you with faster turnarounds, immediate parts availability and a higher level of servicing expertise. Their ongoing pledge is to maximize your uptime and deliver a best-in-class customer experience.



www.ICBus.com

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